

## Opportunity to join Star Union Dai-Chi (SUD) Life and make a career in Insurance Industry

**About SUD** is a collaboration between "Union Bank of India", "Bank of India" and Japanese Company "Daiichi"

We would like to request you to participate in this mega drive. our team will evaluate the profiles shared by you and then will further initiate the process.

**Designation:** Insurance Trainee (Bank Channel)

**Nature of Job:** Permanent and On–Roles of SUD life

**Location:** Delhi and nearby catchment

**Interview Date & Time :** 17<sup>th</sup> January 2023 (Tuesday), 10:00 AM

**Interview Location:** Campus of Open Learning, C-2, Lawrence Rd, Keshav Puram,  
New Delhi 110035

**Link to register:** <https://forms.office.com/r/2SJHqkbTDM>

### Job Objective

Promoting sales and achieving targets set by the company in respect of new business, renewal persistency and promoting brand image within the given cluster of branches. Building and maintaining excellent relationships with the partner bank officials at the Branch level.

### Eligibility

- Graduate or Post-Graduate (All courses are eligible)
- If Undergrad, then college have to give NOC and candidate can join immediately
- Age of less than 25 years
- Experience of less than 1year

### Key Responsibilities

- Achieving and exceeding new business targets new business as well as renewals through the assigned partner bank branches.
- Ensure sales & service support within the cluster assigned viz. closing sales calls, aiding in completion of documentation, facilitating pre-insurance medical examination, scrutiny of the proposal papers so as to minimize the turnaround time in policy issuance
- Facilitating renewal premium collections and customer service.
- Sales Management, keeping records of daily activities, leads generated and closed, and special programs such as Bima Bazaars, branch meetings etc.
- Promoting the brand image of the Company and implementing all initiatives of the Company related to brand building exercises, as well as maintaining excellent relationship with the bank personnel.
- Arranging exhibitions, customer meets, cluster meets etc. in consultation with the supervising officials.

## Skills Required

Strong Advocacy Skills, Relationship Building, Customer Service, And Sales Aptitude. Communication in Local Language with working knowledge of English, should be capable of thriving in the competitive markets, Highly self-motivated and ambitious in achieving goals.

**Package:** 2.30 - 2.80 lacs annually + Variables + Incentives

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Placement Cell  
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